



## John C. Selbach

PARTNER; CO-CHAIR OF BUSINESS AND CORPORATE LAW SECTION

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**RICHMOND**

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## BIOGRAPHY

Mr. Selbach is an experienced advisor on business and corporate matters, mergers and acquisitions, debt and equity financings, commercial real estate and public finance. He regularly serves as outside general counsel to privately held companies, overseeing legal strategy and advising owners and senior management on all aspects of their legal needs.

With extensive experience leading M&A transactions, Mr. Selbach counsels clients on a wide range of business and corporate matters, including entity formation, capital structuring, acquisitions and divestitures, financings, shareholder and management issues and general business counseling. He is experienced representing investors, developers and companies in buying, developing, leasing, financing and selling improved and unimproved real property, as well as advising borrowers and issuers in tax-exempt and taxable bond transactions. He represents government contractors in M&A transactions and various corporate matters. He represents local government bodies on a range of matters, including economic development projects.

## PRACTICES & INDUSTRIES

[Business and Corporate](#)

[Mergers & Acquisitions](#)

[Public Finance](#)

[Real Estate](#)

[Government Contracts](#)

[Golf](#)

## EDUCATION

University of Richmond School of Law, 2007, J.D., magna cum laude, University of Richmond Law Review, John Marshall Scholar, Negotiation Competition Finalist

University of Florida, 2000, B.S., cum laude

## ADMISSIONS

Virginia

Mr. Selbach's industry experience extends to manufacturing, distribution, retail, waste services, government contracting, IT, staffing, financial services and medical practices. He has particular experience representing public, semi-private and private golf courses and country clubs, as well as golf industry associations, in all aspects of their businesses and operations, including acquisitions, divestitures, financings, restructuring, governance, membership plan structuring, employment matters and litigation strategy.

## RECOGNITIONS

- *Chambers USA*, Corporate/M&A, Virginia (2024-Present)
- *IFLR1000 United States*, "Notable Practitioner" in Mergers & Acquisitions (2025)
- *The Best Lawyers in America*®, Corporate Law (2018-2027), Mergers and Acquisitions Law, Real Estate Law (2024-2027)
- *Virginia Business Magazine*, Richmond Business Law "Legal Elite" (2019-2025)
- CALI Excellence for the Future Awards: Sale and Lease of Goods; Estate Planning

## MEMBERSHIPS AND ACTIVITIES

- Virginia State Golf Association: General Counsel
- Hermitage Country Club: Former Vice President and Director
- Richmond Bar Association: Business Law Section, Former Executive Committee Member
- Virginia State Bar Association: Business Law Section; Corporate Counsel Section; Real Property Section
- American Bar Association

## INSIGHTS

Panelist: [The Business Clock: Have you optimized the most important value-drivers for your business?](#), Webinar, The Colony Group, *The Right Time to Sell Your Business Three-Part Series*, June 22, 2021

Co-Host: [Prepare Well to Exit Well: A Primer for Business Owners](#), Webinar, December 3, 2020

Co-Presenter: [Impact on Employers as Virginia Returns to Work](#),  
Webinar, SIMA Client Meeting, May 15, 2020

Co-Presenter: Playing Through: COVID-Related Challenges for the Golf  
Industry, Webinar, Virginia State Golf Association, May 4, 2020

Co-Presenter: [Limited Liability Companies and Operating Agreements  
\(A Webinar\)](#), January 10, 2020