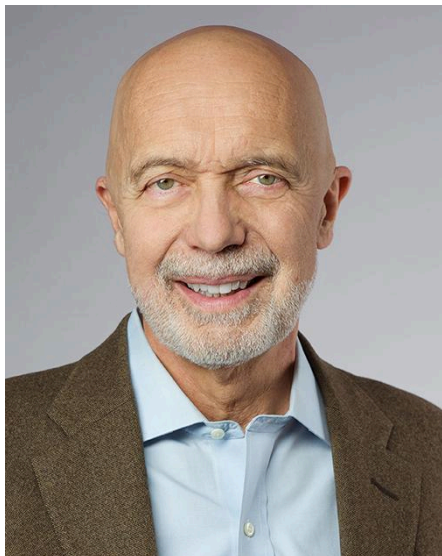




Paolo Grassi

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BIOGRAPHY

Mr. Grassi advises corporate clients and individuals on cross-border transactions. He focuses on the needs of U.S. investors doing business overseas and foreign companies looking to expand in the U.S. He advises clients on the establishment or transfer of legal entities to the U.S. and the various aspects related to corporate restructurings.

Mr. Grassi has three decades of multinational legal experience including over twenty years in-house for a global financial services enterprise listed on the NYSE. He has a deep knowledge of overseas business practices, their legal systems and political environments and first-hand experience dealing with U.S. and foreign authorities on behalf of a regulated industry. He has participated in large complex transactions in global markets, including Europe, Asia, Latin America and the Middle East, and managed the establishment and licensing of start-up operations in emerging markets.

PRACTICES & INDUSTRIES

[International](#)

[Real Estate](#)

[Business and Corporate](#)

[Mergers & Acquisitions](#)

EDUCATION

Fordham University School of Law, LL.M.

University of Bern (Switzerland),
J.D., cum laude

ADMISSIONS

New York

Switzerland

MEMBERSHIPS & ACTIVITIES

- Trustee of Franklin University Switzerland, an educational institution accredited in the U.S. and Switzerland
- Led a NYSE listed company's overseas legal and regulatory efforts during the 2008 financial crisis, including managing international regulatory strategy and advising management on required corporate restructuring
- Managed the establishment and operation of joint ventures and wholly-owned subsidiaries in Central and Latin America, Central and Eastern Europe, Russia and other Republics of the former Soviet Union, Central Asia, Africa, Middle East and India
- Represented companies in their interactions with regulatory authorities in foreign jurisdictions
- Assisted in securing approvals and licenses required for acquisition, establishment and operation of financial services enterprises
- Negotiated key strategic transactions including the first U.S.-owned Takaful insurance company in the Middle East and a syndicate at Lloyds' of London