



Tami P. Daniel

COUNSEL

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BALTIMORE

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BIOGRAPHY

Ms. Daniel's practice focuses on representing landlords and tenants in a full range of commercial leasing transactions to accommodate the interests of her clients in the most efficient and effective manner possible. With over three decades of experience, Ms. Daniel has represented small and large retailers (including many restaurant and other franchisees), business owners, nonprofit institutions, and medical and dental practices in negotiating the best terms for their leases throughout not only Maryland, the District of Columbia and Virginia but many other states, as well. This tenant representation includes advising when disputes with landlords arise. As a former in-house lead leasing attorney with a large shopping center developer, Ms. Daniel has deep experience in representing owners of retail projects in drafting and negotiating leases with anchor tenants, pad sites and small space retailers, and assisting in tenant default matters. Among Ms. Daniel's clients are office building owners and property managers for whom she drafts and negotiates leases with tenants occupying space in office buildings and advises on tenant default issues.

Ms. Daniel's real estate practice also encompasses drafting and

PRACTICES & INDUSTRIES

[Real Estate](#)

[Commercial Leasing](#)

[Real Estate Assets in Distress](#)

EDUCATION

University of Baltimore School of Law, 1985, J.D., with honors

Washington College, 1974, B.A.

ADMISSIONS

Maryland

District of Columbia

negotiating contracts on behalf of sellers and purchasers involving the transfer of real estate, as well as easement agreements.

MEMBERSHIPS & ACTIVITIES

Professional Affiliations

- Member: Hunt Valley Business Forum
- Member: International Council of Shopping Centers (ICSC)
- Member: Commercial Real Estate Women (CREW) Baltimore and member of the Beacon Awards Gala Committee 2014, 2016 and 2018
- Member: U.S. Green Building Council, Maryland
- Member: Maryland State Bar Association, Section of Real Property Planning and Zoning and Real Estate Discussion Group
- Member: American Bar Association

Civic & Community Activities

- Member: Historic Glyndon, Inc.
- Member: Glyndon Community Association
- Work with Community Crisis Center, Reisterstown
- Elder at Northminster Presbyterian Church, Reisterstown

COMMERCIAL LEASING

- Handled all lease negotiations for several franchisees of a prominent national retail brand in projects throughout the US
- Handled the lease negotiations for several large businesses, including nonprofit institutions, in relocating their headquarters in Baltimore and the District of Columbia and from Maryland into northern Virginia
- Representation of numerous medical and dental practices in negotiating leases in both office buildings and retail projects
- Representation of a large regional office and warehouse building owner and manager in leasing of space to tenants in Maryland, Virginia and the District of Columbia
- Representation of a major national developer and shopping center manager in negotiating anchor leases and easement agreements

REAL ESTATE ACQUISITION AND DISPOSITIONS

- Drafted and negotiated contracts and handled closings for the purchase and sale of real property by non-profit institutions and business owners
- Acted as local counsel for a large real estate company in negotiating the contract for its first purchase of real property in Maryland
- Involved in transactions for the acquisition, disposition, development and refinancing of shopping centers and other commercial properties

GREEN BUILDING AND SUSTAINABILITY

- Drafted "green" provisions to incorporate into landlord standard lease forms

REAL ESTATE DISPUTES/ASSETS IN DISTRESS

- Assisted both landlords and tenants in negotiating and documenting rent relief agreements and settlement agreements resolving lease disputes

INSIGHTS

Panelist: International Council of Shopping Centers (ICSC) Conventions

Panelist: "Ask Us Anything! Office Leasing and Renovation Issues," Webinar, May 2021

Panelist: "Franchise Issues in Commercial Leasing," commercial real estate discussion group of the real property section of MSBA, October 2013

Panelist: "Putting the 'Ease' in Sublease Consents," ABA Real Property Trust and Estate Law Section, May 2009

Panelist: "LEED Issues: Greening Your Form Lease," Baltimore County Bar Association Real Property Committee Seminar, November 2009